

What we learned while trading jewelry

- 1. Value is based on the weight and purity of gold alone precious stones do not make a difference. Remember payments are based on the scrap or melt value, not the sentimental value of the item.
- 2. The price of gold changes all the time. The value you expect now could change by the time the company gets your jewelry or issues a check. Keep an eye on the market.
- 3. Many of these companies will only insure an item for up to \$100. If you think your item is worth more than that, consider using a carrier that will allow you to track and insure your package for a larger amount.
- 4. You don't have to accept these offers. You can ask them to return your items, but be prepared to wait. This can take up to 20 days.
- 5. Local equals instant. If you're not satisfied with the company's offer, refuse it. If you accept the offer you should leave with a check in hand.
- 6. Dealing with a refiner gets you a bigger return. A middleman chips away at your profit.